

An update on Goshawk

A personalised mobile profile for those with hearing needs

Peter Callow – Vannin Ventures

Vannin Ventures Vision

*Strong team
and agile culture*

*Building blocks
combined to enable
value growth*

VANNIN VENTURES

Proven Manx Telecom commercial expertise

+

Telecoms technology development expertise

+

Leverage Manx Telecom assets and capabilities

+

Isle of Man as a proving ground for innovation

+

Platform to launch mobile propositions in the UK

Goshawk Update

- Refined the technology
- Protected the IP
- Co-ordinated a further clinical trial
- Engaged with Manx Telecom to deploy on the Isle of Man
- Generated a compelling business case to secure funding
- Secured an MVNE contract with EE
- Built a highly capable team to launch a UK MVNO service

Goshawk Next Steps

2018

Manx Telecom launches
mt clearSound on 19th
September 2018



2019

A new UK brand and
MVNO using the EE
network



2020

Discussions are already
underway with multiple
European operators

Goshawk Explained

<http://goo.gl/Z9xBFx>